

Message Text

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AMEMBASSY BEIRUT

UNCLAS DAMASCUS 0904

E.O. 11652: N/A

TAGS: ETRD, SY

SUBJECT: FOREIGN GOVERNMENT TENDER: PASSENGER VEHICLES

1. SYRIA

2. DAMASCUS

3. --

4. MAY 25, 1974

5. SYRIA INTENDS TO PURCHASE LARGE QUANTITY OF PASSENGER VEHICLES, I.E., BUSES, STATION WAGONS, AND SEDANS. WHILE SYRIA HAS A GENERAL BAN ON IMPORT OF VEHICLES, GOVERNMENT HAS ON SEVERAL OCCASIONS IN PAST MADE BULK PURCHASES FOR SPECIFIC SECTORS IN THE ECONOMY, I.E., TAXIS OF TRUCKS. THIS IS THE FIRST TIME THE GOVERNMENT HAS INDICATED IT WOULD MAKE BULK PURCHASE OF CARS FOR PUBLIC AT LARGE. ITS PROCEDURE IS TO ESTABLISH A SUBSCRIPTION LIST TO WHICH ANYONE WHO DESIRES TO PURCHASE A VEHICLE MAY PLACE HIS NAME. WE UNDERSTAND THAT ALMOST OVERNIGHT THE LIST HAS GROWN TO OVER 10,000 CARS. WHILE SYRIAN GOVERNMENT MAY NOT IN END AGREE TO PURCHASE SUCH A LARGE QUANTITY, IT SEEMS CLEAR ORDER WILL BE LARGE.

6. AFTOMACHINE INSTITUTION (FOREIGN TRADE INSTITUTION FOR INSTRUMENTS AND EQUIPMENT), DAMASCUS. DIRECTOR-GENERAL: DR. MOUFID HILMI.

7. ADVERTISEMENT NO. 3086/S

8. JUNE 20, 1974

9. OTHER COMMENTS:

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PAGE 02 DAMASC 00904 252107Z

A) EXPORTING COMPANY MUST GUARANTEE SALE WITH CREDIT FACILITIES PROVIDING FOR PAYMENT OVER NOT LESS THAN FOUR YEARS AT EIGHT PER CENT INTEREST, WITH FIRST PAYMENT NOT MORE THAN TEN PER CENT OF TOTAL SALE.

B) EXPORTING COMPANY WILL GUARANTEE ESTABLISHMENT OF MAINTENANCE WORKSHOPS IN SEVERAL DISTRICTS IN SYRIA. WORKSHOPS WILL BE ESTABLISHED ON BASIS OF ONE WORKSHOP FOR EACH 500 CARS OR NOT MORE THAN FOUR WORKSHOPS.

C) NUMBER OF VEHICLES TO BE IMPORTED WILL BE DETERMINED AFTER SUBSCRIPTION LIST IS CLOSED.

D) VEHICLES MUST BE 1975 STANDARD MODELS.

E) DELIVERY MUST BE COMPLETED BETWEEN NOVEMBER 1, 1974 AND APRIL 1, 1975.

F) QUOTATIONS MUST INCLUDE PRICE PLUS INTEREST AND REMAIN FIRM UNTIL OCTOBER 1, 1974.

G) BID DETAILS, SPECIFICATIONS, AND PRICES SHOULD BE SUBMITTED IN SEALED ENVELOPES TO AFTOMACHINE INSTITUTION, FARDOS STREET, P.O. BOX 3130, DAMASCUS, SYRIA. ENVELOPES MUST BE MARKED "TENDER FOR TOURISTIC CARS."

H) DIRECTORS OF BIDDING FIRMS WILL BE CALLED FOR NEGOTIATIONS AND FINAL CONTRACT BETWEEN JULY 1 AND 10, 1974.

I) BIDS WILL BE ACCEPTED FROM FIRMS WHICH PRODUCE OR EXPORT VEHICLES.

10. EDWARD W. GNEHM, JR.
SCOTES

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